

1 on these anticipated merger savings – they result from regression analyses and  
2 consideration of potential network operations cost savings. Therefore, it truly should be  
3 the case that even if the merger savings include plant-specific and network operations  
4 expenses, those should be additive to the savings that have already been accounted for.

5 **(1) Differences between the HM 5.2a-MA Results and Those of Earlier Versions**  
6 **of the HAI Model Are Not Evidence that Costs Are Understated; Rather,**  
7 **They Appropriately Reflect the Vastly Improved Modeling Methodologies of**  
8 **HM 5.2a-MA, Different Demand Levels, Use of Massachusetts-Specific**  
9 **Inputs, and Other Legitimate Input Changes.**

10 **Q. AT P. 20, DR. TARDIFF CLAIMS THAT “CONVENIENT” CHANGES TO**  
11 **INPUT COSTS CAUSED A DECREASE IN AVERAGE UNIT STRUCTURE**  
12 **COSTS IN HM 5.2A COMPARED TO HM 2.2.2 THAT OFFSET A**  
13 **SUBSTANTIAL INCREASE IN DISTRIBUTION ROUTE MILES BETWEEN**  
14 **THE TWO VERSIONS OF THE MODEL. AT P. 24, DR. TARDIFF PRESENTS A**  
15 **COMPARISON OF THE PER-FOOT DISTRIBUTION STRUCTURE COSTS**  
16 **BETWEEN VERSIONS 2.2.2, 4.0, AND 5.2A-MA OF THE MODEL,**  
17 **ATTRIBUTING THE DIFFERENCES TO THE “RESULTS-ORIENTED”**  
18 **APPROACH OF THE MODEL DEVELOPERS. PLEASE EXPLAIN WHY THE**  
19 **PER-FOOT DISTRIBUTION STRUCTURE COSTS HAVE CHANGED**  
20 **SIGNIFICANTLY BETWEEN EARLIER AND LATER VERSIONS OF THE**  
21 **MODEL.**

22 **A.** I will do so by focusing on the changes between HM 2.2.2 and HM 5.2a-MA, then  
23 building on that discussion to deal with the differences between HM 4.0 and HM 5.2a-  
24 MA. There are three primary reasons for the change in structure cost between HM 2.2.2  
25 and HM 5.2a-MA. They are: